



f.y.i. Presentation Outline

- TIPS:**
- * Arbonne has great f.y.i. invitations and f.y.i. note cards (blank inside)
 - * Have an Awaken Sea Salt Scrub at the sink for sampling when they arrive
 - * Have each guest fill out a Client Profile sheet and optional name tag.
 - * Play some fun teen/girl music going as guests arrive
 - * Serve pizza or other fun snacks

1. **Introductions** – Each guest (moms first, then her daughter next) introduces themselves and gives their favorite color, their favorite food, their favorite summer time activity and the most awesome thing they love about their daughter/mom. Encourage cheering after each girl announces their name. They can really get in to this.
2. Play the **Left-Right Game** – have your young host read it. (Winner receives an f.y.i. lip gloss or gift of your choice)
3. Go through the f.y.i. catalog. [Make sure you are familiar with the contents.]
4. Page 10 – Have the girls do the quiz first, but keep their answers and score a secret. Then have the moms do the quiz, answering the questions based on what they think fits their daughter. Have the moms and the daughters compare the scores each got on the quiz. The mother/daughter combination(s) whose score(s) matched exactly won the game. If none match exactly, obviously the highest score wins. Suggest giving one of the f.y.i. body products or product of your choice for the winner of this game.
5. Stress that while the bath and body products are awesome and lots of fun, great, healthy skin begins with a good skin care regimen. Go over the RE9 systems and Intelligence systems. Let them sample the products on the back of one hand.
6. Go over kids and teens Hybrids and adult Hybrids. Let the teens sample the vitamins.
7. Do a brief opportunity presentation – share Arbonne has many mother/daughter teams doing the business together and even if not 18 yet, they can arrange with mom how to make money for sharing Arbonne with their friends.
8. Play the “Deal or No Deal” game as we do with a regular presentation. I suggest using the gift boxes or tins with pictures of the product they will receive at their own party.
9. Offer to help place orders. Turn on some fun girl music (Suggestions would be Hillary Duff, Hannah Montana, Beyonce etc.)

TIP: As each mother/daughter leave, have a vase full of fresh roses/flowers and let each daughter-guest choose one to give to their mom

LEFT-RIGHT GAME FOR MOTHER-DAUGHTER PRESENTATION

When you hear the word “Arbonne” pass the gift to the right; when you hear the word “f.y.i.” pass the gift to the left.

Welcome to Arbonne and Arbonne’s newest product line f.y.i!

What is Arbonne f.y.i.? It means for young individuals...and f.y.i. is a girl’s dream come true! Let me tell you a little bit about this great company called Arbonne. If you don’t know about Arbonne already, let me tell you that Arbonne is a skin care, health and wellness company that is so serious about bringing the best products for anyone to use, from our baby brother or sister to our great-grandparents. All of Arbonne’s products are made from recipes that come from Switzerland and rely on Mother Nature’s best plants and herbs to give us awesome, healthy products for our skin and bodies.

So we know Arbonne is good and healthy for us; but, really all a girl wants is to match her unique personality and style – thanks Arbonne for bringing f.y.i. on to the scene! Now is our chance to go from doing the same boring personal care routine to head-to-toe makeovers each day – with f.y.i.’s nine body products and 16 color products. You’ll benefit from jaw-dropping results and...did we mention, rake in tons of compliments?

And, just to make sure you walk out the door confident, primed, and in-the-know, f.y.i. from Arbonne is part product, and part magazine and internet. Check out fyiarbonne.com, the official web site for teens, where Arbonne brings us cool products, must-know beauty tips, virtual makeovers, health scoop and outrageous girl talk. So, what are we waiting for? Let’s get the party started...Arbonne style!