

## PERSONAL STRATEGY FOR A BUSINESS BUILDER

*Taking Your Business to the Next Level*

Consultant/Manager/VP

Date

Upline

RV Goal

Promotion Goal

ASAP Goal

Income Goal

Target Goal - Build 6 Direct Legs to You

List your direct Business Builders

***Their*** RV Goal

Promotion Goal

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### Strategy/Tasks

How many new business consultants will you sponsor this month? \_\_\_\_\_

How many workshops/groups do you need to conduct to achieve this goal? \_\_\_\_

Who do you need to follow up with?

- consultants:
- clients:
- preferred clients:

How many new guests will you have attending Empowering Your Life Events? \_\_\_\_

Where can you meet new contacts?

What can you do today to get closer to your goal?

What is your biggest obstacle?

What steps can you take to get past that?

Tasks to complete before next coaching session:

What can I (your upline) do to support you?

Date of next session \_\_\_\_\_

NOTES: