

Right Now Money

Retail Consultant

Retail Consultant

- 35% Retail Profit
- \$50 Bonus on RSVP's sold
- 15% Commission on Preferred Clients

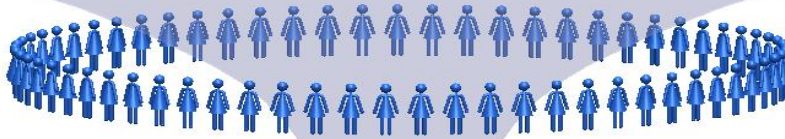
District Manager

- \$25 Bonus on RSVP's sold by your team
- \$200 District Manager Bonus
- 8% Override Commission

Income Producing Activity

- Groups and One-on-Ones
- Activity from your team
- Handing out samples, tester kits, catalogs and/or business cards.
- Invite Prospects to Opportunity Events and Webinars.
- Follow ups
- Generating Leads
- Attending networking functions and Social Events

Target: 30+ People Experiencing Arbonne Every Month



100% Confidence System

Step 1

Step 2

Step 3

Quick Start

Presentations

Coaching

Ongoing Income

Business Consultant

Classification	Override Commission	Retail Profit	Override on PC's	RSVP Bonuses	RSVP Bonuses on Team	Manager & VP Bonuses	Mercedes' Car Bonus
Consultant	4%	35%	15%	\$50++			
District Manager	8%	35%	15%	\$50++	\$25++	\$200	
Area Manager	14%	35%	15%	\$50++	\$25++	\$400	
Regional Vice President	17%	35%	15%	\$50++	\$25++	\$600	\$800
National Vice President	18%	35%	15%	\$50++	\$25++	\$600	\$1,000

Sponsoring Preferred Clients and Promoting RSVP's is the key to a Successful Business. You could have a customer for life!

There are no guarantees regarding income and the success or failure of each independent consultant depends on their own skills and efforts. Arbonne International did not authorize the content contained in this document.

SuccessPlan Benefits

Preferred Client

- 20% discount from the Suggested Retail Price (SRP) on all Arbonne products.
- 4% override on the Override Volume (OV) of all personally sponsored Preferred Clients and Consultants.
- Access to ongoing product specials and other monthly promotions.

Consultant

- 35% discount from the SRP on all Arbonne products.
- 15% Preferred Client Commission on Retail Volume (RV) orders, excluding RV on product promotions, placed by personally sponsored Preferred Clients. Potential for additional Preferred Client Commissions on qualifying RV of Preferred Clients who are not serviced by another Consultant.
- 4% override on the OV of all personally sponsored Preferred Clients and Consultants.
- Access to ongoing Product Specials, Arbonne Select Awards Program (ASAP) and other monthly promotions and participation in the Arbonne Awards program.

District Manager

- Same benefits as a Consultant, except 4% override, plus:
- 8% override on Central District OV.
 - \$200 District Manager Cash Bonus with Central District sales of \$5,000 RV and minimum five new Arbonne Independent Consultants with at least \$150 Personal Retail Volume (PRV) each in their Start Month.
 - Direct deposit service for override and bonus checks.

SuccessPlan Qualification Programs

Qualified Status

In order to participate in management qualification programs and to receive overrides, bonuses and other incentives, Arbonne Independent Consultants must accumulate a minimum of \$100 PRV each month and be in compliance with the Agreement. If a Preferred Client meets the qualification requirements to advance to Consultant rank, the process of reassignment to Consultant rank will occur at the time of achievement. If an Arbonne Independent Consultant with the rank of Consultant or above meets the qualification requirements to advance to the next rank, the process of reassignment takes place automatically at the end of the month of achievement and is effective on the first day of the following month. Levels of achievement are determined solely by the activity of each Arbonne Independent Consultant and their group activity.

Preferred Client

- Register for \$29, complete the Independent Consultant Application & Agreement form and receive the Arbonne Preferred Client Starter Kit. Individuals who initially register as a Preferred Client and later earn Consultant rank by meeting the business building activity requirements below do not receive the Arbonne Independent Consultant Starter Kit upon reassignment.

Consultant*

There are three separate ways to qualify for Consultant rank: (1) register for it at the time of initial sign-up, (2) earn it through business building activity, or (3) upgrade to it (one-time limit), each as described further below.

Register

- For \$109, complete the Independent Consultant Application & Agreement form and receive the Arbonne Independent Consultant Starter Kit.

Earn

- Demonstrate BOTH of the following business building behaviors in two of three consecutive months:
 1. Accumulate at least \$150 PRV.
 2. Sponsor two or more new Preferred Clients or Consultants who also accumulate \$150 PRV each in their Start Month.

Upgrade

- Purchase the Arbonne Independent Consultant Starter Kit for \$60 and receive a status upgrade. This will result in a change in the individual's rank from Preferred Client to Consultant as of the date of payment.
- Preferred Clients may only purchase a Consultant upgrade once under their Arbonne ID.
- Individuals who initially register as a Consultant have automatically used this one-time upgrade. If they do not meet Consultant status maintenance requirements and are reassigned to Preferred Client status, they are not eligible to purchase the Consultant Starter Kit again to receive another upgrade to Consultant rank.

*In order to maintain the Consultant rank and receive related Consultant benefits, Consultants must meet ongoing activity requirements described further on page 8. Consultants who do not meet these maintenance requirements will be reassigned to Preferred Client rank. Consultants sponsored on or before January 31, 2009 qualify for and will maintain Consultant rank, provided they renew their Agreement by paying the renewal fee.

SuccessPlan Qualification Programs cont'd

District Manager

One-, two- or three-month qualification options

- When you accumulate \$1,000 PRV — your personal sales — or \$2,500 RV in a month, you will automatically enter into qualification for District Manager.
- and to complete qualification:
 - \$6,000 RV in one month, \$6,000 RV over two consecutive months, or \$7,500 RV over three consecutive months.
 - RV will be accumulated over the entire qualification period.
 - Minimum \$2,500 RV in the last month of the qualification period.
 - Minimum \$1,000 PRV accumulated in the qualification period.
 - If applicable, Pick-up Credit of \$650 RV for one or more personally sponsored, promoted, paid-as District Manager or above, 1st Generation, each month.

Executive District Manager

A District Manager who promotes a new District from Central District.

Area Manager

Two- or three-month qualification options

- \$24,000 RV over two months or \$30,000 RV over three months.
- Minimum \$10,000 RV in the first and the last month of the qualification period, and
 - Minimum \$2,500 RV in Central District each month of the qualification period.
 - RV will be accumulated over the entire qualification period.
 - If applicable, Pick-up Credit of \$2,500 RV for one or more promoted, paid-as Area Manager or above, 1st Generation District, each month.
 - Maximum \$10,000 RV from each 1st Generation paid-as District Manager's entire SuccessLine, excluding volume from 1st Generation Districts' promoted-out Area Managers, during the qualification period. If your 1st Generation District Manager promotes to Area Manager during your qualification period, the \$2,500 RV Pick-up Credit is included in the maximum \$10,000 RV that may be counted over the qualification period.

	PREFERRED CLIENT/ CONSULTANT	DISTRICT	AREA	REGION	NATION
CENTRAL	4%	8%	6%	3%	1%
1 st Generation		8%	6%	3%	1%
2 nd Generation	Preferred Client and Consultant are the only levels with no depth.	2%	1%	2%	1%
3 rd Generation		1%	1%	2%	1%
4 th Generation	Once you become District, the 4% is replaced by the 8%.				1%
5 th Generation					1%
6 th Generation					1%

Example:

You get paid at the 2nd and/or 3rd Generations (let's look at District), you need to be as "wide" as you are "deep." So if you have a 2nd Generation District Manager (that's two levels deep), you need to have two District Managers at the 1st Generation level. To get paid on a 3rd Generation, you must be three levels wide.